

PRESS RELEASE

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For Immediate release

Southern Communications Win at the Thames Valley Tech Awards

This Premier technology event recognised fast growth and outstanding performance of local telecoms company.

BASINGSTOKE, UK – Business-to-business communications specialist, Southern Communications Ltd, scooped awards in three categories of the inaugural Thames Valley Tech Awards.

Staged at The Royal Berkshire Conference Centre, the inaugural Thames Valley Tech Awards brought together hundreds of key players in the Technology industry. The Thames Valley is often referred to as the UK's Silicon Valley. Technology has been a significant part of the region's economy for some 20 years or more – and the M4 corridor is home to key international tech companies such as Microsoft, Oracle, CA Technologies, Fujitsu, Huawei and Cisco

Winning the **High Growth Tech Business** category, acknowledges the fastest-rising tech company exhibiting significant recent growth. Paul Bradford, Southern Communications CEO, said: "I'm delighted that our commitment to business growth has been recognised by the Award Committee. In the past two years, our growth has been stimulated by organic growth, acquisitions and excellent customer retention. Our revenue has risen by more than 28%. This strong growth means we have also significantly increased our staff numbers to continue to deliver the highest level of customer service and our plans for 2018/19 mean we will continue to seek out the best local talent."

Recognition in the **Best Telecoms Company** category, is a fantastic accolade for the company a that has enjoyed a spectacular year and a great credit to the staff. Alex Moody, Southern Communications Managing Director said: "Being placed in this category is a real recognition of the huge effort delivered by our dedicated staff. Through their hard work we have developed outstanding solutions and services and delivered them to our fast growing customer base in such a way that we have maintained industry leading customer churn levels. At the same time, we have achieved validation of

the quality of our business through ISO 9001 and, even more impressively, the difficult to gain ISO 27001.”

In addition, their outstanding performance has been recognised by the judges, who have selected them from all the applicants as Highly Commended for the coveted Thames Valley Tech Company of the Year Award. This ‘by invitation only’ award recognises business that have excelled in performance, product innovation or both.

The awards dinner, a glittering black-tie dinner held at the Madejski Stadium in Reading on Thursday, May 24, 2018, was attended by directors and staff of the leading companies in the region.

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About Southern Communications

Established in 1965, Southern Communications is one of the oldest telecoms companies in the UK. Since 1995, led by Paul Bradford (CEO) and supported by a dynamic management team, the business has grown from a turnover of just £100,000 to a projected turnover of £65 million this year.

Today, Southern Communications is a Tier 2 ISP, supplying communications products and services, including telephony and cloud computing, to SME customers. The company employs more than 250 staff in a range of disciplines from engineers and sales to customer services and accounts.

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